



# Structural Engineering Commercial Practice Leader

## Our Company

Datum Engineers is a premier Texas-grown structural engineering firm focused on innovative engineering solutions for complex vertical construction.

## Our Mission

We continually raise the bar for structural engineering excellence for our clients as we design and care for exceptional structures where people create, explore, and thrive.

We challenge, support, and encourage one another, and share in the rewards.

## The Opportunity

We have an immediate opening for a structural engineer to join our Dallas office as our Commercial Practice Leader.

This role demands a blend of experience, structural engineering acumen, and relational skills to lead project teams and grow our commercial practice with key clients.

Datum has a rich history of high-rise, corporate headquarters, and commercial development projects. More recently, our practice has migrated to be a little heavier in outstanding institutional project types such as healthcare, higher education, and cultural facilities, while we have remained active in executing commercial work as well.

Over the past few years, Datum has taken on multiple high-rise projects, and now it is time to leverage our past success, our present momentum, and the opportunity in the marketplace to take a giant leap forward.

The Dallas Commercial Practice Leader will be key to helping us do just that.

## Ownership Opportunity

Datum is now in our third generation of 100% employee ownership. In keeping with our “share in the rewards” mission, we have reinvented ourselves with a broad-based ownership model wherein nearly half of our staff members have some level of ownership stake in the company, with no single owner greater than 15%. The Commercial Practice Leader position comes with the potential opportunity for ownership within the first 2 years at Datum.

## Responsibilities

The Commercial Practice Leader will lead Datum's efforts to grow our Commercial practice for the design of high-rise buildings, corporate campuses, and other commercial development opportunities in multi-family, office, mixed-use, retail, and other private-sector project types. Your role is first and foremost as an engineer, but you will also have a big role in business development by delivering excellent work and by intentionally building strong relationships.

- **Grow:** Expand Datum's client base and project experience in the commercial and private development arena in DFW and throughout Texas
- **Build:** Develop strong relationships and trust with architect and owner clients, as well as contractors, engineers, and other peers in our marketplace
- **Design:** Apply experience in the structural design of commercial projects to lead our project teams in the creative and technical design & documentation of our work
- **Manage:** Perform the duties of a Senior Project Manager for your projects
- **Share:** Share what you learn and what you know to benefit others in the firm, serving as a subject matter expert/resource
- **Develop:** Continue to grow in your career as an engineer and a professional

## Qualifications

The Commercial Practice Leader will have a strong background in the structural design of tall buildings in our markets, who knows the key players and is recognized as a strong, capable structural engineer. You are a special kind of engineer who is technically strong, communicates well, and builds rapport and trust with both clients and staff.

- 15+ years' experience in the design of vertical structures, including at least 8 years in the design of tall buildings
- Professional licensure for structural engineering (PE or SE)
- Expertise in the design of high-rise structures, including lateral systems, floor systems, materials and construction approaches, and programmatic/project type
- Understanding of architectural programming and design concepts native to these project types
- Experience leading design teams
- Experience in business development, including existing relationships relevant to this role
- Strong relational skills and a high EQ (emotional intelligence quotient)
- Strong verbal and written communication skills

